## RESOLUTION NO. 2021-141

RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, APPROVING A CHANGE OF BROKER AND THE SELECTION OF PINETREE CAPITAL. DOING BUISNESS AS **EMPHASIS** BENEFITS. EXCLUSIVE BROKER FOR THE CITY ON VOLUNTARY SUPPLEMENTAL PRODUCTS; WAIVING COMPETITIVE BIDDING AND APPROVING A SERVICE AGREEMENT BETWEEN THE CITY OF HIALEAH AND U.S. ENROLLMENT SERVICES TO PROVIDE OPEN ENROLLMENT AND NEW HIRE BENEFITS ENROLLMENT FOR THE PLAN YEAR BEGINNING JANUARY 1, 2022 AT NO COST TO THE CITY: AUTHORIZING THE MAYOR, OR HIS DESIGNEE, AND THE CITY CLERK, AS ATTESTING WITNESS, ON BEHALF OF THE CITY, TO EXECUTE A SERVICES AGREEMENT IN A FORM AS APPROVED BY THE CITY ATTORNEY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City seeks to provide the most cost efficient and effective health benefits for its employees and their families; and

WHEREAS, the City's Risk Management Department, and the City's Insurance Consultant of Record, Pinetree Capitol, d/b/a Emphasis Benefits, now an NFP Corp. subsidiary, evaluated the current benefit offering, claims experience, all renewal options and enrollment services matters pertaining to Supplemental Voluntary products and enrollment firms; and

WHEREAS, benefits enrollment services are typically offered at no cost to the city in consideration for the opportunity to offer supplemental voluntary products to our employees during open enrollment and earn a commission on all policies sold; and

WHEREAS, given the proximity to the beginning of the new plan year, the number of employees on our plan, and the substantial planning required to ensure seamless enrollment and prevent disruption of benefits to our employees, it is advantageous for the city to waive competitive bidding for the upcoming plan year; and

WHEREAS, U.S. Enrollment offers the greatest number of carriers and plans providing greater choice to our employees and has the technological capacity and manpower to coordinate open enrollment for the city for the upcoming plan year; and

WHEREAS, the City of Hialeah finds that it is in the best interest of the health, safety and welfare of the community to enter into this Service Agreement with U.S. Enrollment Services to provide open enrollment for the upcoming plan year.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND THE CITY COUNCIL OF THE CITY OF HIALEAH, FLORIDA, THAT:

Section 1: The recitals are hereby adopted, and incorporated herein and made a part hereof by this reference.

Section 2: The City of Hialeah, Florida hereby approves a service agreement between the City of Hialeah and U.S. Enrollment Services to provide open enrollment and new hire benefits enrollment services for the plan year beginning January 1, 2022 at no cost to the City, and authorizes the Mayor, or his designee, and the City Clerk, as attesting witness, on behalf of the City, to execute a services agreement and any other customary and necessary document, in a form as approved by the City Attorney, in furtherance of this Resolution. The City Council hereby approves, adopts and ratifies all prior actions or approvals whatsoever taken by the Mayor, or his designee, on behalf of the City in furtherance of this Resolution.

**Section 3:** Pinetree Capital, LLC, doing business as Emphasis Benefits, is hereby selected as the City's exclusive broker of record for voluntary supplemental products.

This resolution shall become effective when approved by majority vote of Section 4: the City Council and signed by the Mayor or at the next regularly scheduled City Council meeting, if the Mayor's signature is withheld or if the City Council overrides the Mayor's veto.

PASSED AND ADOPTED this 12 day of October 0 Council President

Attest:

Approved on this 21 day of October

Marbelys Fatio, City Clerk

Approved as to form and legal sufficiency:

Mayor Carlos Hernandez

Resolution was adopted by 6-0-1 vote with Councilmembers, De la Rosa, Garcia-Roves, Hernandez, Perez, Tundidor, and Zogby voting "Yes" and with Council Member Cue-Fuente absent.

orena E. Brayo. City Attorney

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